



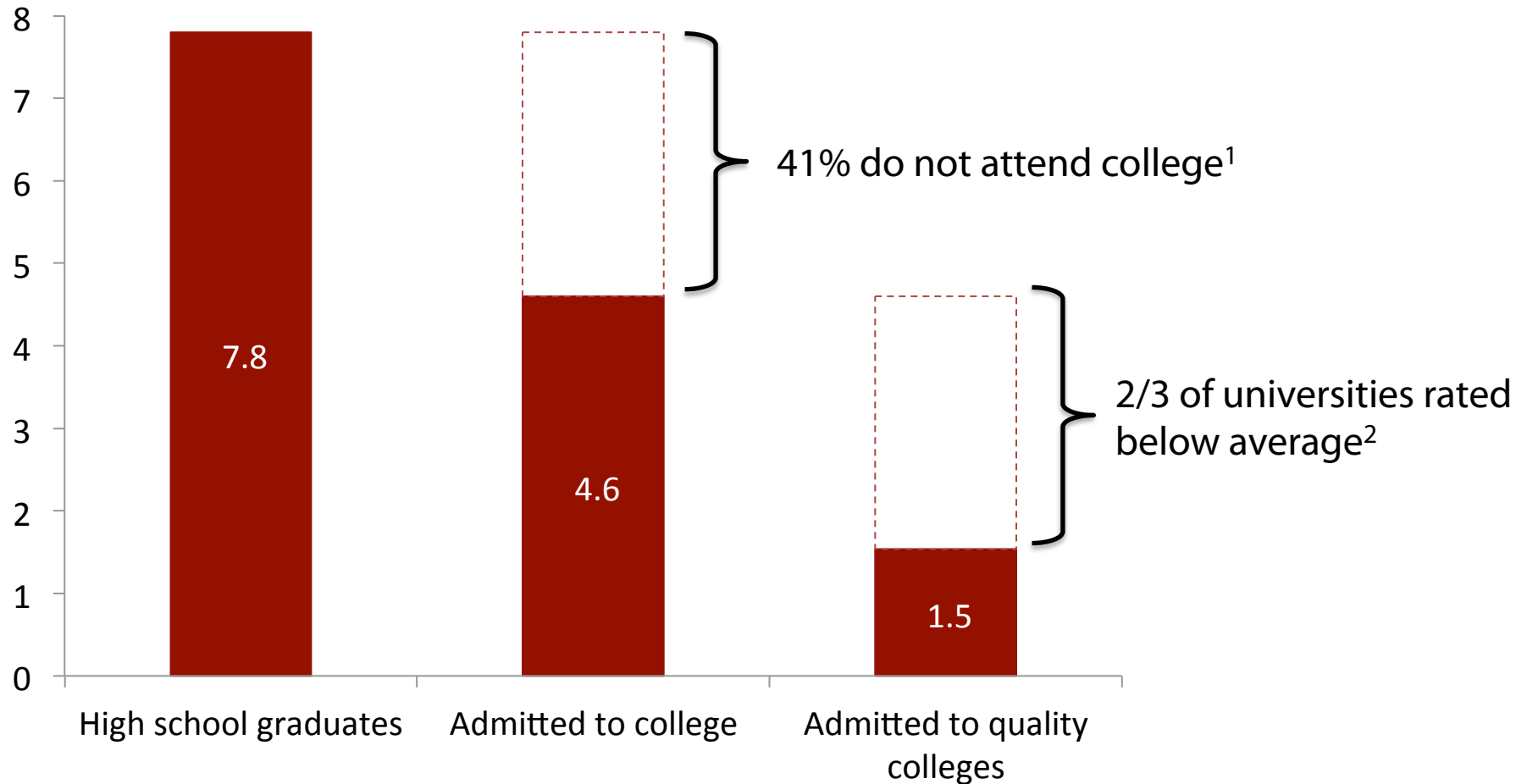
अवन्ती
AVANTI FELLOWS

3 Year Plan Echoing Green

April 2012



6.3M high school graduates miss out on a quality undergraduate education



1. Nehru Memorial Lecture, Sukhdeo Thorat, 2006

2. Prime Minister Manmohan Singh, June 22, 2007

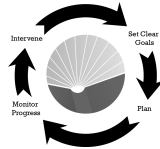
The Avanti Fellows Program in 2011



Career guidance & outreach

60,000 students reached in
600 schools

4,000 students tested to select
our class of **120** fellows



Mentoring

120 mentors and **150** student
volunteers working together at **5**
student-run chapters

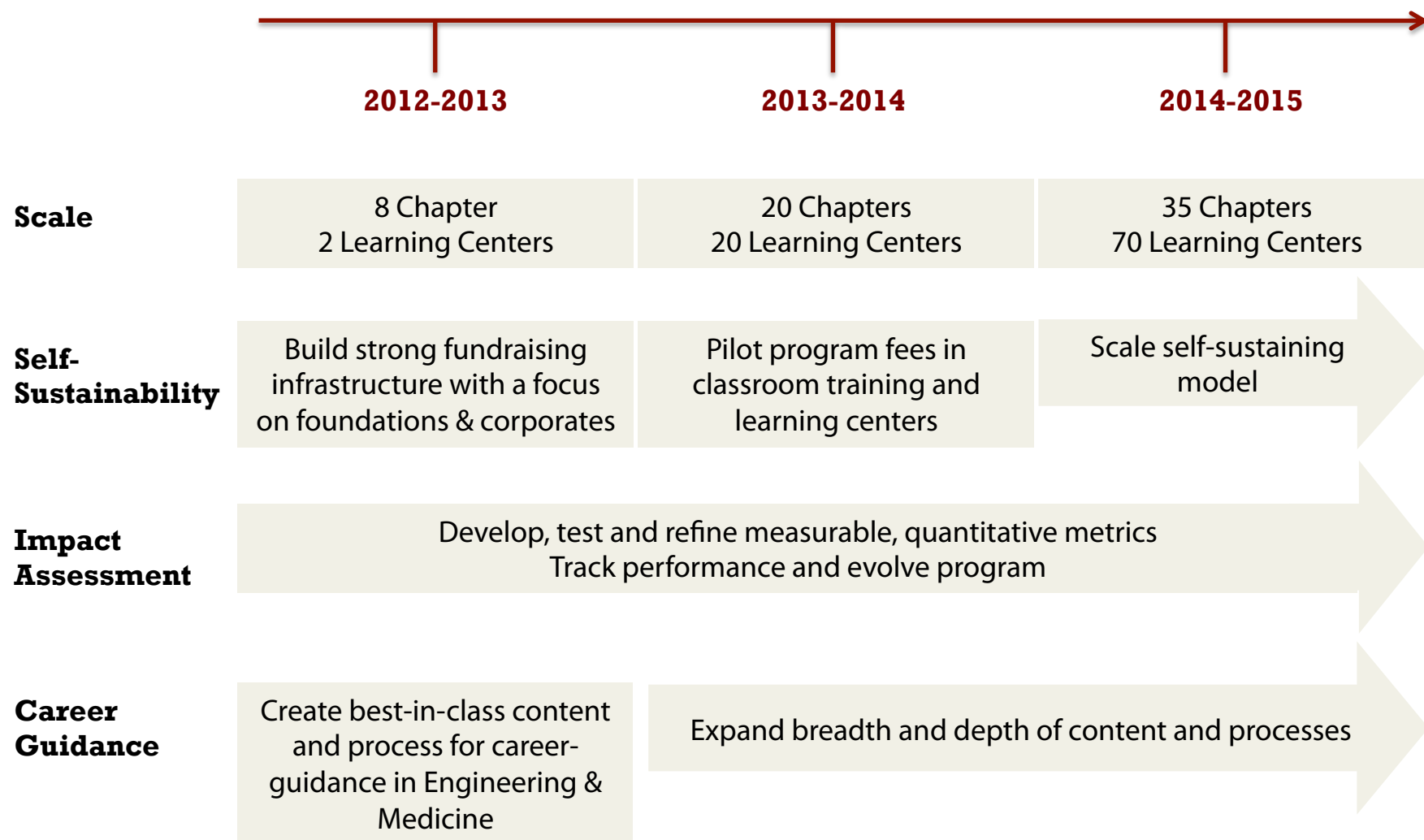
100% on track for admission to
college with
88% on track for Tier 1 or Tier 2
colleges



Training

>\$300,000 delivered in pro-
bono tutoring to help **120**
students in **7** cities across India

Successful deployment of
computer-based and **Online**
Learning for **25** students in
Puducherry.



Learning Centers - Unit Economics

INR/student/yr

All calculations at 100 students per center across Grade XI and XII



	2012-13	2013-14	2014-15	2015-16	2016-17
Programmatic Metrics					
Cities of operation	10	20	35	50	50
ACTs	8	21	35	75	165
Learning Centers	2	21	72	347	627
Fellows enrolled in Class XI-XII	320	1,610	6,200	23,700	52,650
Fellows entering college (cumulative)	-	110	320	1,720	6,520
Corporate Employees	12	60	169	730	1,310
Income					
Program Fees (Coaching)	-				
Program Fees (Learning Centers)	-				
Investment Income (8%)					
<i>Fundraising Income</i>					
Grants/HNI donations					
Fellow Sponsorships					
Total Expenses					
<i>Operating Expenses</i>					
<i>Per student expense</i>					
<i>% of total expenses</i>					
Fellow Selection					
Mentorship					
Learning Centers					
Coaching		-		-	-
Career Services	-				
<i>SG&A</i>					
Corporate Team					
Fundraising					
Contributions to Trust					
<i>% of Revenue</i>					
Cumulative					

USD

	2012-13	2013-14	2014-15	2015-16	2016-17
Programmatic Metrics					
Cities of operation	10	20	35	50	50
ACTs	8	21	35	75	165
Learning Centers	2	21	72	347	627
Fellows enrolled in Class XI-XII	320	1,610	6,200	23,700	52,650
Fellows entering college (cumulative)	-	110	320	1,720	6,520
Corporate Employees	12	60	169	730	1,310

Income

- Program Fees (Coaching)
- Program Fees (Learning Centers)
- Investment Income (8%)
- Fundraising Income*
 - Grants/HNI donations
 - Fellow Sponsorships

Total Expenses

- Operating Expenses*
- Per student expense*
- % of total expenses*
- Fellow Selection
- Mentorship
- Learning Centers
- Coaching
- Career Services
- SG&A*
- Corporate Team
- Fundraising

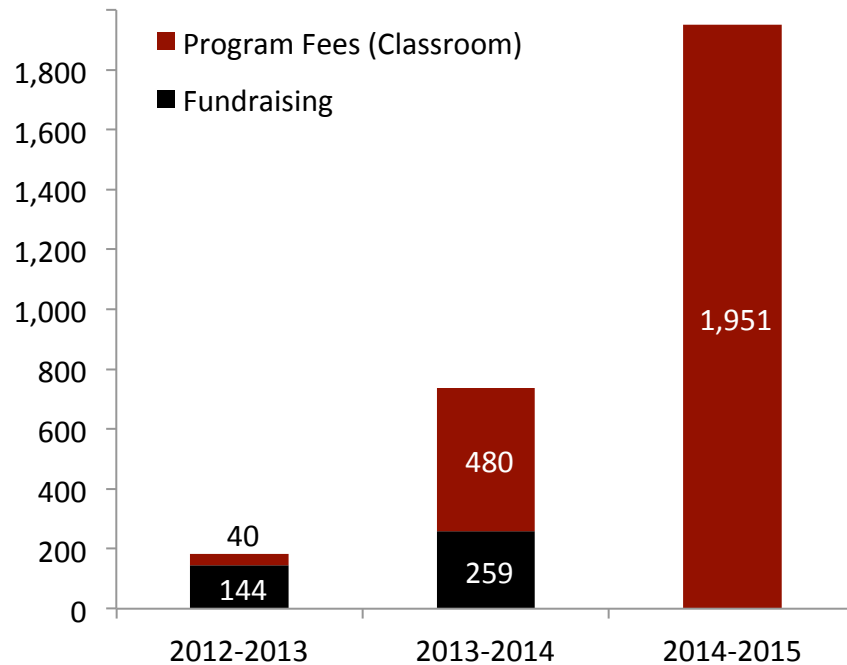
Contributions to Trust

- % of Revenue*
- Cumulative

INR

Breakdown of Income

Total income



% of income

